March 23, 2007

(Name) (Company) (Address1) (Address2) (CityStateZip) (Country)

Dear (Name):

I am writing to inform you about an upcoming change to the IDEXX Colilert® and Colisure® family of products you use and trust for the detection of coliforms and *E. coli* in water.

As part of our commitment to provide innovative products and services that consistently meet your water testing needs, we will now subject all Colilert (including Colilert® and Colilert®-18) and Colisure products to low-level gamma irradiation. This change is effective immediately, and new irradiated products will become available over the next few weeks.

We're taking this step as a preventive measure that will further ensure the quality and reliability of IDEXX products. IDEXX has extensively tested and validated the use of low-level gamma irradiation as the pasteurization technology for these products without affecting product performance. We have been providing irradiated products to our European customers for over a year with excellent results.

The U.S. EPA has been informed of this change. Because this does not change the product formulation, the irradiated Colilert/Colisure products will continue to be sold and used under U.S. EPA-approved status.

Please be assured that the Colilert/Colisure reagents you've been using have performed as indicated and expected. The new irradiated products will be available for sale as follows:

DESCRIPTION	IDEXX PART NO.	IDEXX CATALOG NO.
Colilert: 20-test kit	98-12972-00	WP020I
Colilert: 200-test kit	98-12973-00	WP200I
Colilert-18: 20-test kit	98-08876-00	WP020I-18
Colilert-18: 200-test kit	98-08877-00	WP200I-18
Colisure: 20-test kit	98-13159-00	WCLS20I
Colisure: 200-test kit	98-13174-00	WCLS200I

You can continue to rely on the easy, rapid, and accurate results provided by Colilert and Colisure tests. If you have any questions or need detailed information, please visit **www.idexx.com/water/faq** or contact IDEXX technical support at 800-321-0207.

Sincerely,

James P. Spitzer

Senior Marketing Manager